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## **KEY=TURN - FINN JORDAN**

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## **THE TURN THE SHIP AROUND! WORKBOOK**

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## **IMPLEMENT INTENT-BASED LEADERSHIP IN YOUR ORGANIZATION**

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*Penguin* Now revised and expanded - the companion workbook to former submarine captain David Marquet's acclaimed leadership book, **Turn The Ship Around!** In **Turn the Ship Around!** former U.S. Navy Captain David Marquet introduced a bold new approach to leadership, based on his experiences turning around the troubled submarine USS Santa Fe. He gave up the traditional command-and-control model and instead inspired every member of his crew to embrace accountability. Santa Fe rapidly improved its dismal performance record and started winning awards as the best ship in its class. In this workbook -- now a revised and expanded second edition, with a new title -- Marquet helps readers apply his methods to their own organizations. Featuring extensive questions and exercises on how to delegate and inspire, this workbook will help readers build a work community based on personal responsibility and trust. As Marquet writes: **Imagine a workplace where everyone engages and contributes their full intellectual capacity, a place where people are happier and healthier because they have more control over their work -- a place where everyone is a leader.... All of this is possible, but not with the current leadership paradigm.**

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## **TURN THE SHIP AROUND!**

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## **A TRUE STORY OF TURNING FOLLOWERS INTO LEADERS**

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*Penguin* **"One of the 12 best business books of all time.... Timeless principles of empowering leadership." - USA Today "The best how-to manual anywhere for managers on delegating, training, and driving flawless execution." —FORTUNE** Since **Turn the Ship Around!** was published

in 2013, hundreds of thousands of readers have been inspired by former Navy captain David Marquet's true story. Many have applied his insights to their own organizations, creating workplaces where everyone takes responsibility for his or her actions, where followers grow to become leaders, and where happier teams drive dramatically better results. Marquet was a Naval Academy graduate and an experienced officer when selected for submarine command. Trained to give orders in the traditional model of "know all-tell all" leadership, he faced a new wrinkle when he was shifted to the Santa Fe, a nuclear-powered submarine. Facing the high-stress environment of a sub where there's little margin for error, he was determined to reverse the trends he found on the Santa Fe: poor morale, poor performance, and the worst retention rate in the fleet. Almost immediately, Marquet ran into trouble when he unknowingly gave an impossible order, and his crew tried to follow it anyway. When he asked why, the answer was: "Because you told me to." Marquet realized that while he had been trained for a different submarine, his crew had been trained to do what they were told—a deadly combination. That's when Marquet flipped the leadership model on its head and pushed for leadership at every level. *Turn the Ship Around!* reveals how the Santa Fe skyrocketed from worst to first in the fleet by challenging the U.S. Navy's traditional leader-follower approach. Struggling against his own instincts to take control, he instead achieved the vastly more powerful model of giving control to his subordinates, and creating leaders. Before long, each member of Marquet's crew became a leader and assumed responsibility for everything he did, from clerical tasks to crucial combat decisions. The crew became completely engaged, contributing their full intellectual capacity every day. The Santa Fe set records for performance, morale, and retention. And over the next decade, a highly disproportionate number of the officers of the Santa Fe were selected to become submarine commanders. Whether you need a major change of course or just a tweak of the rudder, you can apply Marquet's methods to turn your own ship around.

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<https://www.chinesestandard.net> This document provides the comprehensive list of Chinese National Standards - Category: GB, GB/T Series of year 2019.

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## **FROM SHIPBREAKING TO SUSTAINABLE SHIP RECYCLING**

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### **EVOLUTION OF A LEGAL REGIME**

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*BRILL* This book analyses the contribution of the IMO International Convention for the Safe and Environmentally Sound Recycling of Ships to sustainable ship recycling against the backdrop of present practices and third world approaches to sustainable development.

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### **SELL OR SINK: STRATEGIES, TACTICS AND TOOLS EVERY BUSINESS LEADER MUST KNOW TO STAY AFLOAT!**

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*AuthorHouse* Sell or Sink delivers the sales coaching and professional advice you need to keep your business afloat. Business leaders and sales executives need sales sense the ability to understand and apply consistent, reliable sales growth strategies to attain solid results. Sell or Sink explains a key strategy, and then provides structured questions and actions to help you apply the strategy to your own organization. Each strategy is short and direct so you can move through them quickly while extracting value, developing insight about your organization and providing meaningful information that you can implement right away. At the end of each chapter, diagnostics questions help you apply the foregoing strategies to your own organization. The diagnostics reveal what you need to put your organizations sales team and their results on a sustainable, healthy, upward trajectory. The purpose here is to help you to think constructively about your sales organization, what it is presently and what it can become in the future. Michael Krause wrote Sell or Sink to give you the basics of selling, then show you how to put the lessons to work to achieve your organizations sales goals. Without a basic understanding of selling strategies, you wont sell productively and, ultimately, you and your organization will sink. With a committed focus on these important areas of business basics and adherence to Krauses plan, any company can turn the tide of weak sales and loss of market share in their core line of business.

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## **PRACTICAL STRATEGIES AND TOOLS**

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*ACER Press* Driving School Improvement: Practical strategies and tools is designed to support school leaders in practical, adaptable and context-specific ways to advance their school's improvement journey. The focus of the book is implementation. A broad collection of tools, activities and pro formas are provided, which have been used successfully in a range of schools. School leaders can begin at their school's point of need and select the path that is most valuable to their setting. This second edition builds on the success of the original resource and, with extensive feedback from the field, delivers significantly expanded, refined and updated research, case studies and techniques to help schools meet the implementation challenge. With the help of Driving School Improvement, whole-school improvement can be embedded so that it becomes truly sustainable, resulting in measurable long-term progress in learning outcomes for schools, teachers and students.

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### **GAUGING THE LEGAL AND POLICY CURRENTS IN THE ASIA PACIFIC AND BEYOND**

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*Edward Elgar Publishing* **Climate Change and the Oceans** investigates the effects of climate change on the ocean environment and its implications for maritime activities, both globally and within the Asia Pacific region. This detailed work draws together informed opinion from a range of disciplines to examine the impacts of climate change on marine and coastal areas and review legal and policy responses to the rapidly changing ocean environment. Issues including the effects on fisheries and marine biodiversity in the Asia Pacific region, maritime security, global shipping, marine jurisdiction and marine geo-engineering are also explored. Examining the multiple impacts of climate change on the oceans and ocean based solutions to mitigate the adverse impacts of climate change, this thought-provoking book will prove invaluable to academics, researchers and students in the fields of law, environment, ecology and political science. Oceans and marine environmental policymakers will also find this to be an essential resource.

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### **THE VEHICLE ROUTING PROBLEM: LATEST ADVANCES AND NEW CHALLENGES**

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*Springer Science & Business Media* **In a unified and carefully developed presentation, this book systematically examines recent developments in VRP. The book focuses on a portfolio of significant technical advances that have evolved over the past few years for modeling and solving vehicle routing problems and VRP variations. Reflecting the most recent scholarship, this book is written by one of the top research scholars in Vehicle Routing and is one of the most important books in VRP to be published in recent times.**

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## **EUROPEAN SHIP RECYCLING REGULATION**

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### **ENTRY-INTO-FORCE IMPLICATIONS OF THE HONG KONG CONVENTION**

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*Springer Science & Business Media* This study provides an in-depth analysis of the Hong Kong Ship Recycling Convention as adopted in May 2009 and a thorough analysis of the overall status quo of ship recycling regulations. It investigates the lack of sufficient ratifications of the Convention from both a legal and an economic perspective. The first part of the study focuses on the history of the Convention's entry-into-force provision and the rationale behind it. Due to the fact that this provision provides a considerable additional obstacle to the Convention's becoming legally binding, in the second part the focus of the work shifts to unilateral action in this field. An overview of the legal environment of European ship recycling legislation is followed by an analysis and evaluation of a number of proposals by the European Commission attempting to tackle the problems of current ship recycling procedures. With a particular emphasis on (planned) European measures in this regard, the analysis' overall message is one of cautious optimism.

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### **TRANSPORT SYSTEMS AND PROCESSES**

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### **MARINE NAVIGATION AND SAFETY OF SEA TRANSPORTATION**

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*CRC Press* The TransNav 2011 Symposium held at the Gdynia Maritime University, Poland in June 2011 has brought together a wide range of

participants from all over the world. The program has offered a variety of contributions, allowing to look at many aspects of the navigational safety from various different points of view. Topics presented and discussed at the Symposium were: navigation, safety at sea, sea transportation, education of navigators and simulator-based training, sea traffic engineering, ship's manoeuvrability, integrated systems, electronic charts systems, satellite, radio-navigation and anti-collision systems and many others. This book is part of a series of six volumes and provides an overview of Transport Systems and Processes and is addressed to scientists and professionals involved in research and development of navigation, safety of navigation and sea transportation.

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### **KENSUKE'S KINGDOM**

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*Scholastic Inc.* When Michael is swept off his family's yacht, he washes up on a desert island, where he struggles to survive--until he finds he is not alone.

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### **TURNING CARBON INTO GOLD: HOW THE INTERNATIONAL COMMUNITY CAN FINANCE CLIMATE CHANGE ADAPTATION WITHOUT BREAKING THE BANK**

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*Oxfam*

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## **CIVIL LIABILITY FOR BUNKER OIL POLLUTION DAMAGE**

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*Peter Lang* This book deals with the liability conventions brought into existence by the International Maritime Organization and concentrates on the newly adopted instrument dealing with bunker oil pollution as an area of great concern for every stakeholder involved in shipping business. The work covers a wide spectrum ranging from the Convention itself to its scope of application, liable and aggrieved parties, jurisdiction, requirements of liability and admissibility of claims, defences and exoneration from liability. It addresses many areas of interest and of importance to international and national legal advisors, lawyers, law students and anyone interested in the relevant field such as shipowners, charterers, shipbrokers, ship personnel and associated contractors and sub-contractors.

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## **SOMALI PIRACY**

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### **A CRIMINOLOGICAL PERSPECTIVE**

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*Routledge* Maritime piracy off the coast of Somalia was first recognised as a global concern in 2008 after the hijackings of World Food Programme vessels. It remains a serious impediment to international maritime trade and a significant risk to seafarers. Bringing a criminological perspective to the subject, this book presents an analysis of Somali piracy by means of Routine Activity Theory and regulatory pluralism. Based on data from a range of sources, including published documents and in-depth interviews with representatives of industry, government, and international organisations, the study concludes that no one institution or policy will suffice to control Somali piracy. Accordingly, a number of different actors and institutions have a role to play in reducing the supply of motivated offenders, the vulnerability of prospective victims, and in enhancing guardianship. The book envisages a holistic counter-piracy program based on a pluralistic regulatory model that is sustainable within the region, and managed by the region, providing the best opportunity for both the immediate future, and for long-term success. This study will be essential reading for criminologists, public policy and legal scholars, as well as policy makers and regulators in countries affected by and dealing with piracy, and international professional advocacy groups operating in the maritime space.

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## **THE RIME OF THE ANCIENT MARINER**

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**DESIGN IN MARITIME ENGINEERING**

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**CONTRIBUTIONS FROM THE ICMAT 2021**

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*Springer Nature* This book covers several research outcomes of various fields and schools related to maritime operation, applications and materials science. Thirty-four research papers have been compiled from the 2nd International Conference on Marine and Advanced Technologies 2021 (ICMAT 2021) which was organized by the Research and Innovation Section of the Universiti Kuala Lumpur-MIMET. The chapters were written by experienced lecturers from various universities in Malaysia discussing various topics and sub-topics related to maritime engineering and materials science. These chapters portray the actual knowledge on the latest developments and trends of technologies in maritime industries. .